APPLICATION

PANDUIT ONE PARTNER PROGRAM
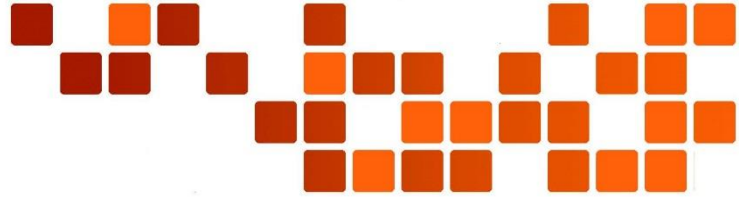
1) Navigate to http://partners.panduit.com
2) Click "Request a Login" from the Top Navigation
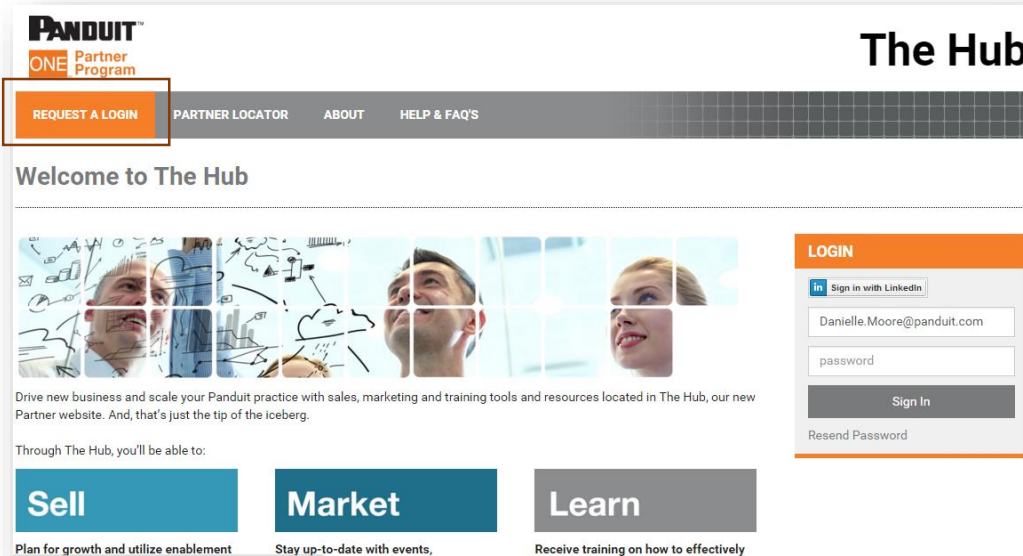
3) Select Your Country and Language Preferences and Enter your **Company** email address and click the "Continue" button
   a. NOTE: A Company email address is preferred (as it will help enable other users from your company to quickly gain access to the Hub with email domain matching logic), however, you can enter a personal email address if you do not have a company email.
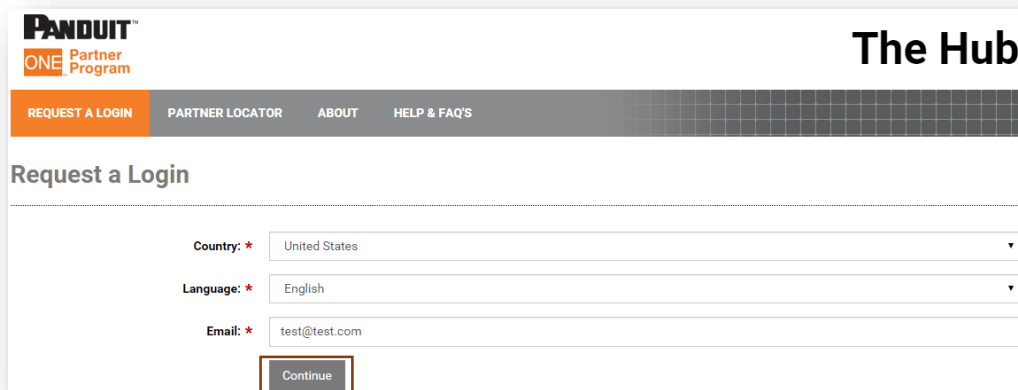
4) Fill out your Person Details and click the "Next Step" button

5) Fill out your Company Details and click the "Next Step" button

Postal / Zip Code: *	12345
Country:	United States ▼

Headquarter Details

Company Name	Company ABC
Company Address	1234 Address Ln
Company Town / City	Town
Company Region / State / Province	GA
Company Postal / Zip Code	12345

Number of Employees *
- ⦿ 1-10
- ○ 11-50
- ○ 51-100
- ○ 101-500
- ○ 501-1000
- ○ 1001-3000
- ○ 3001+

No. of Installation Technicians *	2

Industry Focus *
- ☐ Commercial Construction
- ☐ OEM
- ☐ Data Center
- ☑ Enterprise Networks
- ☐ MRO
- ☐ Industrial Automation
- ☐ Industrial Construction

Solution Focus *
- ☑ Enterprise (Structured Cabling)
- ☐ Industrial Automation
- ☐ Data Center (Physical Infrastructure)
- ☐ Data Center Infrastructure Management (DCIM)
- ☐ OEM
- ☐ Industrial Construction / MRO

Competency *
- ☐ Design
- ☐ Specify
- ☐ Recommend
- ☐ Sell
- ☐ Bid
- ☐ Project Manage
- ☐ Integrate
- ☑ Plan
- ☑ Purchase
- ☑ Install

Primary Business Type *
- ○ I.T. System Integration
- ○ Industrial Automation System Integration
- ○ Value Added Reseller
- ○ Architect
- ○ Consultant
- ○ Engineering
- ○ Electrical Installer
- ⦿ Network Installer
- ○ Industrial Automation Installer
- ○ General Contractor

Other	

Vertical Markets *
- ☑ Financial Services
- ☑ Healthcare
- ☑ Education
- ☑ Technology
- ☐ Manufacturing
- ☑ Government
- ☐ Oil & Gas
- ☐ Other (fill in the blank)

Other	

Years In Business *
- ○ 0-3
- ○ 4-10
- ○ 11-15
- ⦿ 15+

Partnerships with other Manufacturers *
- ☑ Cisco
- ☐ EMC
- ☐ VCE
- ☐ Rockwell Automation
- ☐ Other

Other	

Prior Year Annual Gross Revenue (USD) *
- ○ <$200K
- ○ $200K-$500K
- ⦿ $500K-$1M
- ○ $1M-$5M
- ○ $5M-$10M
- ○ >$10M

Prior Year Panduit Purchases *
- ○ <$50K
- ○ $50K-$100K
- ⦿ $100K-$275K
- ○ $275K-$500K
- ○ $500K-$1.1M
- ○ $1.1M-$1.5M
- ○ >$1.5M

Geographical Markets Served *
- ○ Global
- ○ National (Country)
- ○ Regional
- ⦿ Local

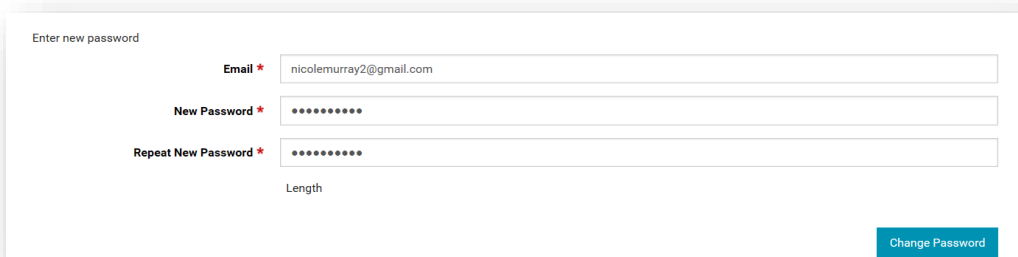|	
Company Email Domain (e.g. companyname.com) *	@companyabc.com
What is your currency *	USD ▼

[Next Step]

6) You will receive a confirmation message that your application has been received by Panduit and will be reviewed for approval. You will also receive an email confirming the receipt of your application.
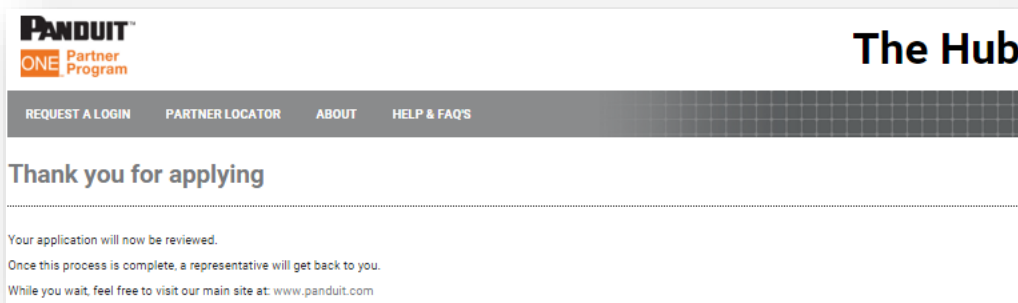
7) Once your application is reviewed and approved by Panduit you will receive an email with a link to set your password and access The Hub.
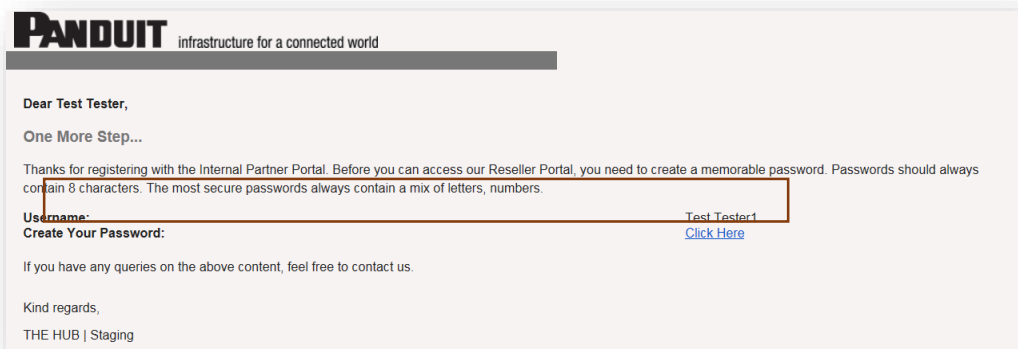
8) Click the link in the email to set your password

9) You can now login to The Hub!